



GASTROINFUSE

Infusion Management Services

The background features a close-up of an IV drip chamber with a single drop of liquid falling from the nozzle. The image is overlaid with a network of white lines and dots, creating a grid-like pattern. The overall color palette is a mix of dark blue, purple, and white.

An In-Office
Infusion Program
Designed Specifically
for Independent
GI Practices



From the Gastrologix Suite of Programs

At Gastrologix, our focus is your independence.

Gastrologix, founded in 2016, is the only specialty-specific group purchasing organization in the country serving the needs of independent gastroenterologists. Today, the company works closely with a national network of leading GI physicians, helping its members increase efficiencies at the practice level, develop new revenue-generation models, and build long-term assets. By utilizing this three-pronged approach, Gastrologix offers differentiating value that not only fortifies operational efficiency, but strengthens the bond between physician and patient.



The Gastrologix suite of innovative programs includes a data aggregation platform, medical professional liability insurance captive program, in-office retail pharmacy, a comprehensive endoscopy center purchasing program, and now—**GastroInfuse**, our in-office infusion management service.

THE GASTROINFUSE MODEL

GastroInfuse partners with member practices to handle all aspects of your in-office infusion services in a more efficient, cost-effective manner. Outsourced and turnkey, GastroInfuse offers complete management of administration, operations, staffing, purchasing, pre-authorization/billing/collections, and quality assurance.

Unlike other companies, the GastroInfuse program is based on a flat management fee model as opposed to the typical profit/revenue share model. The result? The practice retains a larger financial share as the program matures and the patient base grows. The GastroInfuse model is tiered based on the expressed operational needs and current resources available within the practice. This tiered approach allows the practice to partner with GastroInfuse only to the extent necessary to ensure success of the infusion operation.

Because the cost of service in the practice setting is lower than at other sites of care, GastroInfuse captures new revenue by maximizing efficiencies while providing greater continuity of care, higher patient compliance, and increased satisfaction of service. Additionally, in-office infusion through GastroInfuse provides savings to the healthcare system—a positive for all involved.

THE GASTROINFUSE DIFFERENCE

GastroInfuse offers everything necessary to run your in-office infusion center. Our focus on best practices and resources allows you to provide your patients quality continuity of care in a more relaxed setting. Best of all, working with GastroInfuse provides practices with complete control and quality assurance.

What sets us apart?

- **Management Expertise**
The GastroInfuse leadership's deep, office-based infusion experience aligns practices' infusion service strategy with existing and developing market trends.
- **Operation Experience** GastroInfuse implements measured and result-proven processes tailored for each practice, driving towards a successful and outcome-oriented infusion program.
- **Financial Skill**
Given our GI focus, the GastroInfuse team excels at preauthorization, billing, and collections for GI infusion.
- **Staffing Capability**
We take the guess work out of hiring by providing appropriately licensed and highly vetted personnel customized to each practice and sourced on a national basis.
- **Industry Relationships**
Our partnerships with manufacturers and distributors allow us to optimize the purchasing of biologics.



THE GASTROINFUSE ADVANTAGE

GastroInfuse is more than just an office-based infusion services provider. We are a collaborative partner fully dedicated to advancing the goals of GI practices. Our infusion programs offer superior convenience, continuity, and quality of physician-supervised clinical care, resulting in increased patient satisfaction with their treatments.

We provide unsurpassed service to our clients based on:

- **Experienced Leadership**

Our infusion management team has more than 30 years' experience in physician-based ancillary services. No one is better equipped to work with GI practices to set up and run a successful specialty infusion center. We understand the needs of your practice and the clinical care demands of your patients.

- **Fiscal Opportunity Analysis**

To create the best fit possible for your practice, GastroInfuse will provide a full infusion center financial opportunity analysis before any contractual commitment. Based on our years of financial experience for multiple aspects of pharmacy and infusion management, both from cash and accrual situations, our team works with each practice to set fiscal expectations throughout the process.

- **Superior Clinical Recruitment and Support**

We source nationally to identify only the most qualified and highly-trained clinical and onsite technical staff with substantial infusion experience for your practice to hire. GastroInfuse will also define and track all training and C.E. requirements as components of our tiered management fee.

- **Infusion Services Claims and Billing**

GastroInfuse's centralized Claims, Billing, and Reimbursement Department specializes in gastroenterology and infusion billing and collecting from both insurance companies and patients. Before treatment begins, we work with payers to preauthorize all drug and infusion services including verification of out-of-pocket responsibilities for transparency with patients. Customized reports are provided to understand and forecast claims reimbursement, track infusion revenues by payer or specific patient, and measure claim cycle performance. Changes in payer policies are tracked and communicated continuously to ensure required adjustments are made to maximize revenues.

- **Sophisticated Purchasing and Inventory Control Platform**

We have the most sophisticated inventory platform in the market. With vial scanning technology, this platform allows us to track and manage the inventory pipeline so you benefit from best pricing, rebates and discounts.

- **State-of-the-Art Technology Platform**

All 3 GastroInfuse service tiers include a leading end-to-end infusion center software solution specifically designed for physician practices with infusion suites.

The web-based software features include:

- o automatic real-time insurance eligibility,
- o prior-authorization management,
- o chair-optimized scheduling,
- o medication specific nursing notes,
- o inventory management with vial scanning technology and clinical note to billing conversion.

- **Comprehensive Management Service**

In addition to coordinating the capabilities and services listed above, GastroInfuse can provide the practice with guidance on design and buildout to create the infusion suite, as well as recommend the appropriate capital equipment necessary. Our program ensures the practice will be in complete state and federal regulatory compliance and appropriately credentialed. Financial information will be provided in a timely manner, allowing the practice to appropriately reconcile and recognize the infusion program's revenue. Our Medical Advisors will coordinate with the practice to maintain the highest standards of care on an ongoing basis.



THE GASTROINFUSE THERAPIES

GastroInfuse is committed to providing member practices with a customized infusion solution. We have the ability to expand the infusion center menu to include other therapies such as autoimmune treatments like Orencia®, Actemra®, Benlysta® and Rituxan®, as well as total parenteral nutrition.

Therapies provided include:

Crohn's Disease/Ulcerative Colitis <ul style="list-style-type: none">• Remicade®• Inflectra®• Renflexis®• Cimzia®• Stelara®• Entyvio®• Avsola™	Iron Complexes for Treatment of Iron Deficiency Anemia <ul style="list-style-type: none">• Injectafer®• Feraheme®	Prevention of C. Difficile Infections <ul style="list-style-type: none">• Zinplava®
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THE GASTROINFUSE DATA REQUEST

- 1. For Practices with Existing Infusion Program
 - a. Latest 12-month Financial statement for Infusion Service
- 2. Therapy Types:
 - a. For Existing Program: Latest 12 Month (By Month) Transaction billing history for Therapies Administered: Needs to be at the HCPCS level and include corresponding CPT therapy administration codes
 - b. For Practices Considering a New Infusion Program: Need most recent infusion therapy prescribing data: 3 to 6 months of prescribing history (These are treatments being sent to external infusion service center)
- 3. List of existing supply chain vendors
- 4. List of Service providers linked to Infusion Program
 - a. Billing Service provider
 - b. Electronic Medical Record Vendor
 - c. I.T. systems used to manage Infusion Program
 - i. Example: Work-flow systems, Prior Authorization's, etc
- 5. Floor plan for identified or existing space for infusion suite
 - a. For Existing Program: Provide a list of existing equipment dedicated to Infusion services (Example: number of infusion chairs, number and type of infusion pumps, number of refrigerators, etc.)
- 6. Pictures of proposed or existing space
- 7. Commercial Payor Reimbursement agreements
 - a. This can be narrowed down to sections associated with reimbursement for procedures
 - b. Searching for payment schedules associated with HCPCS codes beginning with J and Q
- 8. Any other documents, contracts, analyses you believe important to the success of the project and our ability to support in the most efficient manner